

2012

ANNUAL REPORT

Mechanical Contractors Association Hamilton

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Presidents Report

Lorraine Waller



As the economic effects of the 2009 downturn still linger, Statistics Canada & other economic forecasting groups are reporting anticipated 2013 investment in construction, machinery and equipment will be up 1.7% from 2012. While residential investment was a powerful economic engine in Ontario since the start of the recovery, it is expected that housing construction will decline in 2013 and 2014. The U.S. market accounts for nearly 80 per cent of Ontario's international merchandise exports and will continue to be significantly important to the province's economic performance.

Provincially and locally, there are too many "construction start highlights" to list that are set to begin in 2013. The Canadian Construction Association is reporting that the recently released 2013 Federal Budget dealt some good news to the construction industry through infrastructure funding and the Canada Job Grant. We at the MCAH wish you continued success in securing profitable work for your firms.

Our local 2012 man-hours were slightly up from the previous year by 2.2%, while province-wide the largest local man-hour increases were seen primarily in Northern Ontario (Ring of Fire). e.g. Sudbury up 271.58% from the previous year.

Reflecting upon your local MCAH 2012 undertakings since our last Annual General Meeting, I am pleased to report the year was filled with many successful events and achievements. Your board has been actively engaged to provide service to the membership through training initiatives, community service etc. all with a continued respect for fiscal responsibility. We are now 38 members strong! I encourage you to review the various committee reports and as the activity details unfold I am hopeful you will agree with my assessment. The few items outlined below offer just a sampling of what you will find within the various reports.

In alignment with our strategic plan and in support of your local community MCAH collaborated with our business partners UA Local 67 to provide a multi-year donation of \$275,000. to Hamilton Health Sciences. Funds from the 2012 gift will be proportioned to support the MRI Campaign at Hamilton General Hospital, the campaign for the CIBC Breast Assessment Centre at Juravinski Hospital & Cancer Centre, a special chair glide, which enables patients in wheelchairs to remain in their chairs as they undergo their examination at the Pediatric Ophthalmology Centre now being rebuilt a McMaster Children's Hospital and a set of new wall-mounted "flip-down" chairs that provide a resting spot for elderly patients as they strive to maintain their muscle conditioning at St. Peter's Hospital. This single charity donation is certainly something to be proud of as we build stronger relations with our industry partners for the benefit of many Greater Hamilton area residents.

As another example of how quickly time passes and as we enter 2013 the MCAH is now in our final year of a five year sponsorship commitment towards the McMaster University Heavy Construction Chair endowment. This program will provide our industry with high caliber students who are construction job ready. Over the past few years Dr. Saiedeh Razavi (Heavy Construction Chair) has engaged the MCAH membership through several guest lecturer opportunities and is currently ready to hear from member firms regarding student intern placements. Feel free to contact us if you would like more information regarding these eager, talented student interns.

Once again your local MCAH McMaster University Student Chapter team worked tirelessly to participate in the annual Mechanical Contractors Association of America student chapter proposal competition.

This year's project was a 50,000 sq.ft. building housing the National Aeronautics and Space Administration's Space Exploration Centre near Cape Canaveral, Florida. The McMaster team was one of 10 teams to receive "Certificates of Merit" for their proposal. Brilliant work by all involved!

We continue to provide education programs designed to address the member company's current interests and concerns. The local MCAH membership embraced the Dr. Hanna Productivity course which was "sold out" to a capacity audience! We will continue to secure other valuable training opportunities for the membership and look forward to your continued participation in 2013.

Our commitment to the annual scholarship program continued in 2012 and was again well received by the member company employee's students! The award recipients demonstrated remarkable achievements with their grade averages, community involvement and leadership. Congratulations to all recipients!

Networking commitments continued to progress as board members liaised with our various industry partners such as HHCA, ECAH, HAND, OCS, MCAC and MCAO by attending various Golf Tournaments, Curling Bonspiels, National and Provincial conferences, and AGM's. Our valuable Associate Committee membership sits at 39 companies. Throughout 2012 they continued providing free educational seminar presentations to our membership along with social networking events such as their annual pub night and event sponsorships. We encourage you to come out and meet this group during some of these events to learn more about them and what they have to offer. A hearty thank you is extended to all MCAH board members and Manager, Wanda Heimbecker. Collectively they dedicate many hours of time and energy to bring added value to our membership and industry sector.

Change is ongoing within our industry and 2013 will be no exception. There will be many developments to consider with United Association negotiations underway, provincial UA amalgamations (locally, effective March 1st, 2013 – UA 67 Hamilton/Brantford & Niagara UA 666), market share enhancement, skilled trades personnel availability and the Ontario College of Trades accepting membership, effective April 8th, 2013. Your local board members are committed to all current issues along with the items noted above in an effort to enhance our membership profile, benefits and services. By working together we will forge ever stronger relationships to develop a unified strategy to maintain and re-capture market share.

Still looking ahead the "seeds of planning have been sown" and as many of you are aware MCA Hamilton has a special 50th anniversary upcoming (2014-2015). As the planning unfolds we will be contacting you for historical, noteworthy items worthy of sharing! Feel free to contact us at any time as we continue to update members on new items through mediums such as this "Annual Report", social networking events, periodic email rollouts and our MCAH website www.mcah.com.

I would like to close by wishing you all a successful 2013 in every way and thank you again for your continued support.

Lorraine Waller

President, MCAH

MCA Ontario Report

Don Bennett, Chairman / George Furness MCAH

George Furness, MCA Ontario Representative to the MCA Ontario Board of Directors

This year's MCA Ontario report will be included as an addendum due to the publishing date.

For more information contact MCA Ontario **P: (905) 856-0342 E: mcao@mcao.org Web: www.mcao.org**

Education Committee Report

Mike DiLallo

Mike DiLallo (Chair), Rocco Di Giovanni, Paul Shewfelt, Jim Allison, Glenn Hanson, Robert Frasca, Wanda Heimbecker

Education Committee Mandate

Continued focus on "learning for life" philosophy
Continued focus on replenishment of the Industry by;

- Promotion of the of Student Chapter
- Liaison with local union to recruit younger journeymen for possible management positions, through education programs
 - Develop relationships with colleges and universities
 - Promote learning opportunities through courses offered by CMCEF
 - Promote Gold Seal standards for Mechanical Contractors

Each month, committee meetings address educational planning to establish an annual training plan to assist members in cost-saving, productivity, profitability, soft skills development and to build awareness of general industry trends to remain current.

In 2012, a total of 75 members benefited from the following training programs, MS Excel For Construction, MS Project, Project Management and Managing Field & Labour Productivity to Improve the Bottom Line with well-respected industry guru Dr. Hanna. Complimentary Member Plus education sessions also included; Bullet Proofing Your Retirement, Insurance 101, "Construction Risk" Tools for an Evolving Market, Hydronics 101 & Radiant Systems and Subguard Versus The Traditional Surety Bond. MCAH's free monthly Associate's Member Plus workshops compliment educational offerings each year and establish industry goodwill as these education programs are also offered to ECAH, HAND, MCA Niagara, MCA Toronto and UA Local 67 members and staff when criteria matches are established.

Offering support to our MCA education foundation, Canadian Mechanical Contracting Education Foundation (CMCEF) remains a priority as annual member subsidies are offered each year and all area courses, webinars and conferences are promoted. Subsidies were offered to both the Project Management and Managing Field & Labour Productivity To Improve the Bottom Line programs. Industry liaisons with our local union to offer and support Mark Breslin key note presentations, and address younger journeymen recruitment for possible management positions made good progress this year. Regular contact and program delivery partnerships wherever possible occur with MCA Kitchener-Waterloo, MCA Toronto, ECAH, HAND and HHCA.

Since its inception, to date a total of \$344,000.00 in post-secondary education scholarships have been gifted to overachievers, children of salaried personnel within our members firms. The 18th Annual MCAH Scholarship Fund awarded twenty \$1,000 scholarships again last year to outstanding recipients.

Hamilton's first local Gold Seal project designation was achieved at St. Joseph's West Fifth Hospital in partnership with HHCA and ECAH. Future plans include examining cost effective, timesaving technology in training by delivering more education webinars and podcasts. This also includes reviewing the current Gold Seal standards for Mechanical Contractors and expanding industry certification and their merits.

Construction House Report

Lorraine Waller

Lorraine Waller, Wanda Heimbecker, MCAH Representatives

The Construction House Board of Directors, represents the five equity partners who administer the facility operational policies and governance. This past year those directors were, myself for MCAH, Jim DiNovo for HHCA, Dan Lancia for ECAH, George Wark for HHGCA and Ellen Anscombe representing BHNSMCA Inc.

Referencing the previously tendered Building Condition Assessment of the exterior and interior, a 10 year recommendation upgrade plan continues to be a valuable resource. Many weather worn exterior windows have been replaced with weather resistant upgraded cost-effective models.

Regular maintenance to the existing HVAC System and monitoring the rising utility costs continue. There have been no major changes in the past year at the Construction House building facility.

The long-term plan is to continue to evaluate and establish current operational priorities and the process to replace the aging HVAC system due to the lack of building upgrades over the past 20 years.

'Green' leasehold improvements will be considered wherever possible as a result of the board's commitment to implement feasible solutions that may be adapted to the building's architectural design.

Previous lighting improvements to the main board room which services various industry training sessions was successfully installed in the first quarter of 2012.

All equity partners determined their own independent reserve fund and strategy to address future leasehold improvements expenditures; the MCA Hamilton portion over the next 10 years is estimated to be \$70,000.

The annual audit was conducted by Hoecht Galvin Chartered Accountants. Each year, a minor year-end adjustment is determined and this amount is paid by beneficiaries based on equity ownership.

Labour Management Health & Safety Committee

Anthony DeChellis

Anthony DeChellis (Chair), Lorraine Waller (Alternate), Wanda Heimbecker (Alternate)

MCAH continues to represent our members by attending monthly IHSA meetings, and facilitating valued safety policy, training, prevention initiatives and statistical information to our members. This regional committee creates a forum for industry stakeholders from the local Trade Associations and Contractors.

Collaborations continued to expand in 2012 as all IHSA programs were listed and promoted to MCA Hamilton members to reinforce due diligence as prevention and safety remains a top priority for all MCAH member employers. Members are encouraged to participate in the monthly L.M.H.& S. meetings and receive first hand, the individual stakeholder reports and become engaged with committee initiatives. The Annual IHSA Report, Safety Bulletins and various industry and sub committee resources can be viewed at www.ihsa.ca

Mission: To develop sector specific partnerships and support their implementation of prevention solutions that provide continuous improvement in health and safety performance. We remain committed to providing you with world-class service and the information you need to prevent occupational injury and illness.

Hamilton-Halton Construction Association Labour Relations Report

Bill Patterson

Bill Patterson, MCA Hamilton Representative

During the past year we have continued with our established mandate which is formalized in a recognized document and applicable confidentiality agreements for the Committee members. The Co-Chair position was assumed by the representative of The Electrical Construction Association of Hamilton. The Labour Relations Committee is the resource for labour relations questions, a source of labour resolve and an advocate for the promotion of construction opportunities in the area.

The Labour Relations committee established a team of association committee members comprising of The Hamilton Halton General Contractors Association, The Electrical Construction Association of Hamilton, The Mechanical Contractors Association of Hamilton, The Association of Millwrighting Contractors of Ontario, The Brantford Halton Niagara Sheet Metal Contractors Association and The Hand Association.

The focus of MCAH is aligned with HHCA and the other associations. We have not had any singular MCAH issues in the past year. There also have not been any general labour relations issues arising out of the membership of HHCA and no industry initiatives that required the support of the Labour Relations Committee. The committee has met chiefly to discuss the 2013 contract talks offering support to the Contract Negotiations Teams.

MCA Canada Report

Brad Diggins, Chairman / George Furness MCAH

George Furness, MCA Hamilton Representative to the MCA Canada Board of Directors

It is my distinct privilege as MCA Canada's national chairman to once again provide this "Association Update" for the members of MCA Hamilton. It's hard to believe a year has passed since my last report to you. It went by so fast but yet so much as happened since then.

Last November, MCAC held at 71st Annual National Conference on the beautiful island of Maui, Hawaii. For those of you who were there, I know you will readily agree that the venue and the quality of the conference program was "outstanding", "first-class", "one of the best yet"..... to paraphrase some of the conference attendees. What's been happening since Maui? We continued to publicize the benefits and services of membership within the Mechanical Service Contractors of Canada (MSCC) while at the same time, forging stronger working relationships with building managers and owners which continues to this day. We also held a special MSCC forum during our Maui conference with excellent attendance and participation.

Our Canadian Mechanical Contracting Education Foundation continues to grow and is offering more programs to the industry than ever. MCA Canada's new Strategic Plan, which was approved in November, 2013, calls for added industry support for the Foundation expanding the market and rebranding the organization with a view to meeting industries current and future requirements. Another important aspect of the Association is our involvement with several technical committees through the National Research Council, Canadian Institute of Plumbing and Heating, and the Canadian Standards Association. By being personally involved with these committees for years, I can tell you firsthand that we have to be there to protect and promote the interests of our contractor member practitioners to ensure that we have proper codes and standards in place, not only to assist the membership, but also to protect the general public.

Throughout the year MCA Canada has been, once again, active with other organizations representing the interests of the membership. We are involved as participating members within the Canadian Construction Association and, as a consequence, we have representation on the Board of Directors (through yours truly), their Chief Operating Officers Council through our President, and several CCA committees, councils, and task forces. Collectively we address such issues as future labour shortages, naming of major subcontractors on tender forms at time of tender and standard forms of contract, to name a just few. In addition, we are also represented on CCA's Gold Seal Certification Committee by our Chairman Elect, Gaetan Beaulieu.

We are also active participants and members of the World Plumbing Council. In partnership with the Canadian Institute of Plumbing and Heating, I am pleased to report that our efforts to promote World Plumbing Day in Canada, held on March 11th, was once again a success! Not only are we participants on the world stage through WPC, but we are also active participants in the International Alliance of Mechanical Contractors Associations (IAMCA). This group, made up of international associations representing mechanical contractors from Canada, Australia, United States, and the United Kingdom, met once again this past March on the occasion of MCA of America's national convention in San Antonio, Texas. I was lucky enough to Chair this meeting representing Canada. Domestically, we make every effort to be represented at all of the provincial MCA conferences and AGM's every year and 2013 will be no different. We plan to attend and participate in the British Columbia, Alberta, Saskatchewan, Manitoba, and Ontario Conferences and AGM's as well as the Western and Eastern Regional Meetings.

In March, 2013 members of our Executive Committee, Board of Directors, Education Foundation Board of Trustees, and MCA managers all met in San Antonio, Texas on the occasion of MCA Canada's midyear winter meetings held in conjunction with MCA of America's Annual Convention. As usual, important issues and the Associations future direction was determined through these important Association meetings. We use this occasion to review our new Strategic Plan which addresses such things as: expanded membership; market expansion/repackaging of our current training programs; rebranding of our Education Foundation; increasing the number of mechanical Student Chapters in post-secondary institutions across the country; enhancing our associate member category; expanding trade representation on the national level; introducing new technologies and social networking; and increasing/enhancing our relations with other industry related organizations, the design community, and the federal government. We continue to let members know what's going on through mediums such as the Annual "Year in Review" magazine, periodic bulletins, our websites (mccac.ca, cmcef.org, servicecontractors.ca and ntccc.ca) and our weekly e-Newsletters.

We have delivered several webinars to MCA managers, their Boards and the membership and we will continue to do so in the months ahead on educational programs and membership services. In addition, we continue to work with the Canadian Council of Directors of Apprenticeship (CCDA) on "Strengthening of the Red Seal Program" as well as examining pass/failure rates vis-à-vis the Red Seal exam and finding solutions.

We are a founding member Association of the National Trade Contractors Coalition of Canada (NTCCC) aggressively tackling the important issues of the day such as working towards prompt payment legislation in Ontario and across Canada. The educational component of NTCCC also commands time and attention as evidenced by our recent revisions to the Coalitions' Guide to the CCA1 Subcontract and the delivery of a national webinar on this topic.

Previously, I made a brief reference to our working relationship with the Canadian Institute of Plumbing and Heating (CIPH), which continues to mature. We held joint Executive Committee Meetings this past year, attended and participated in their conferences, and we have agreed to (more than ever) cooperate and collaborate on many of the issues that affect both contractors and suppliers on a regular basis.

Our partnership with Aon is progressing very well, as more and more MCA Canada contractors see the benefit of placing their insurance and surety business with Aon. They offer broader and more customized coverage for our sector of the construction industry, extremely competitive premium rates, premium rebates with good claims experience, and they provide provincial and national Associations sources of non-dues revenue.

We've also offered a new Membership Advantage Program (MAP) to the membership through "ClearFit". This is a great potential employee screening tool which should save hours and hours of employer's time and energy when looking for new employees.

As we speak, we are gearing up for MCA Canada's 72nd Annual National Conference to be held in beautiful Winnipeg, Manitoba this year from September 25 to September 28, 2013 at the Fairmont Hotel. We hope to see you all there! In closing, there is one last thing I would like to mention and that is I am thrilled that MCA Canada has adopted the previous Chairman's Charity "Operation Eyesight" as it's Charity of Choice. Over the past two years our members have literally saved hundreds, if not thousands, of lives through their contributions, and we expect to continue that on in the years ahead.

MCA Canada is located in Ottawa, please do not hesitate to contact our staff for more information contact MCA Canada P: (613) 232-0492 E: mccac@mccac.ca
Web: <http://www.mccac.ca>

Joint Apprenticeship & Training Committee

Douglas Cormier

Douglas Cormier (Chair), Lorraine Waller, Anthony DeChellis, Wanda Heimbecker

The JATC's continued training commitment and partnership with UA Local 67 produces extremely well qualified apprentices. Hands on, modular training was introduced in 2011 and expanded throughout 2012 at the new training facility, Technical Trades Academy located in Brantford.

Monthly meetings monitor daily operations, human resource management, policies and procedures, curriculum, training, and successful implementation to ensure compliance, financial accountability. Forecasting future labour demands, working with local educators, and establishing community liaison partnerships have diversified data collection and created new industry opportunities. Pre-apprentice, and apprentice recruitment is reviewed monthly. The selection process, retention, and regular apprentice performance reviews ensure mechanisms are in place to offer assistance or reinforce the Standards of Excellence.

Providing MCAH employer members with the appropriate performance tools remains a top priority. The Standards of Excellence Model and the Employer Evaluation Form are regularly distributed to provide employers with measurement and tracking resources to identify disciplinary concerns. The Annual Awards Night recognizes and honours outstanding achievers.

The fully established LAC is successfully indenturing apprentices while the weld shop restructuring resulted in higher efficiencies and cost savings. We maintain our TDA status with The Ministry of Training, Colleges and Universities with regular industry meetings with government representatives keeping the JATC well-informed of industry training programs, key recruitment, funding opportunities.

Monitoring recent changes within the Ontario College of Trades, industry governance and the review of compulsory trades and apprentice ratios remain a priority.

2012 COURSE NAME	REGULARITY
Gas Fitter	1
Forklift	2
Telelifter	2
Pre-Lic. Steam	1
Pre-Lic. Plumbing	1
TIG	1
Backflow	2
Med Gas	2
Fabrication and Layout	1
AutoCAD	1
Broderson	2
Steward Course	2
Rigging & Hoisting	1
Fall Arrest	3
Foreman's Course	1
WHMIS	1
WHMIS Recertification	26
First Aid	7

YEAR	PLUMBERS	STEAMFITTERS	WELDERS
1st	14	18	14
2nd	13	10	26
3rd	14	9	15
4th	31	10	N/A
5th	47	22	N/A
TOTAL	243	69	55

Report of the Nominating Committee

Paul Shewfelt

In accordance with Article 6 (f) of the Constitution, the Nominating Committee has met and presents the following slate of member company representatives to be elected to the Board of Directors for the Year 2013-2014
All have signified their acceptance of nomination.

Name

Member Firm

Jason Campbell

Aecon Industrial

Mike DiLallo

Alberici Constructors Ltd.

Douglas Cormier

BML Multitrades Group

Anthony DeChellis

E.S. Fox Ltd.

George Furness

Geonis Mech. Contracting Ltd.

Lorraine Waller

Kvaerner North American Construction Ltd.

Paul Shewfelt

Modern Niagara Toronto Inc.

Henry Hildebrandt

The State Group Inc.

The board consists of Seven (7) Members and the Immediate Past President.

In accordance with Article 6 (f) of the Constitution, any five (5) members may make additional nomination by sending them to the Secretary, on or before the tenth (10th) day prior to the Annual Meeting, and such nominations shall be placed before the Annual Meeting.
No nominations shall be placed from the floor of the Meeting.

No other nominations were received.

Associate Member Committee

Jason Campbell

Jason Campbell (Director), Bob Murphy, Wanda Heimbecker (MCA Hamilton Representatives), Michael Warne (Chair), Wayne Branchaud (Co-Chair/Past Chair), Mike Douglas (Treasurer), Debi Dion (Alternate), Justin Bester (Secretary), Mike O'Neill (Past Chair), Jeff Parkin, Mark Fowler, Kevin O'Neill, Nikki Laskin, Colin Wilson, David Hill, Rudy Vervaeet, Bill DeHal

The Associate Member Committee, consisting of industry suppliers has established their invaluable role within our association.

Completing their third year, since their inception, associate members have donated \$44,738.55 in generous goodwill through in-kind education services and Annual General Meeting Gifts to our membership!

In 2012 a total donation value of \$15,813.00 was contributed and measured. \$5,523.00 of complimentary Member Plus education and training services kept our members well-informed and offered cost saving solutions. Monthly industry workshops offered included: The Investors Group – Bullet Proofing Your Retirement, Dan Lawrie Insurance Brokers Ltd. – Insurance 101, AON Reed Stenhouse – “Construction Risk” Tools for an Evolving Market, Viega LLC – Hydronics 101 & Radiant Systems and AON Reed Stenhouse – Subguard Versus The Traditional Surety Bond.

This program is designed to save member companies money by offering free training programs, preferred rates, exclusive discounts or one time introductory offers to build new business relationships while increasing MCAH membership

benefits. In compliance with Canada Revenue Agency not-for-profit guidelines, this committee’s significant volunteer commitment to attend monthly meetings, and generate goodwill within MCAH by sharing their business resources, and expertise continues to strengthen our fiscal bottom line while engaging members.

The 2012 Annual General Meeting contributions total of \$10,290.00 was generously gifted by AON Reed Stenhouse, Stepright Capital Planning Inc., Levitt Safety I EHS Training & Consulting Services, DewPoint Insulations, Reif Estate Winery, Westmount Hospitality and Comfort Inn. Several other cost saving donations were also received by discretionary contributors not wishing public recognition.

Representing all associate members and operating independently from MCAH, once a year, this committee requests one voluntary \$50 annual contribution from each supportive MCAH associate members. This contribution is reinvested back into MCAH through Associate Member Committee sponsorships to achieve greater supplier awareness. On behalf of all associate members this committee continues to provide sponsorship support to our Student Chapter, MCAH ECAH Golf Tourney, 4th Annual Pub Night and host the Annual General Meeting President’s Reception & Specialty Drink.

Chairman, Michael Warne, his executive and all committee volunteers receive our sincerest gratitude for their outstanding leadership and commitment. Your contributions continue to influence our organizational culture through increased member engagement and the development of new social / business networking opportunities, employer cost-saving educational workshops and supplier discounts, not to mention boosting morale with your positivity. We encourage all members to “shop local” and support our associate members wherever possible.

Hamilton-Halton Construction Association Report

Mike DiLallo

Mike DiLallo, MCA Hamilton Representative to the HHCA Board of Directors

The Hamilton Halton Construction Association continues to address the emerging challenges and increasing complexities of the construction industry. Tools include many networking and marketing opportunities with peers, suppliers and customers. Highlights include: training, information sessions and certifications available through CCA’s Gold Seal Program. The HHCA Safety Group shared a \$1,249,868.86 WSIB rebate cheque this year, and the electronic plans room continues to expand and work with other associations and local owners while offering private plans room hosting, an onsite physical plans rooms and print services, not to mention the numerous member discount programs.

The new website increases communication abilities and service delivery while offering new advertising opportunities. Events introduced welcomed the Spring Golf Classic and Harbour Boat Cruise. Hamilton’s first local Gold Seal project designation was achieved at St. Joseph’s West Fifth Hospital, and education webinars and lab sessions are also on the horizon.

Attracting and retaining youth, advocating to owners for open and fair tendering, supporting favorable construction legislation, the use of CCA Standard Documents, acceptance of bid bonds, Prompt Payment legislation, Construction Lien Act reform, monitoring the Ontario College of Trade changes, governance and review of compulsory trades and apprentice ratios remain a priority.

Promotion Committee Report

Bill Patterson

Bill Patterson (Chair), Jason Campbell, Anthony DeChellis, Wanda Heimbecker

It is important to reiterate that our mandate is to build stronger relations with Industry Partners, Organizations and Politicians through closer involvement and social interaction. To promote unionized construction through liaison with the Local Union while providing membership with the opportunity to meet and socialize with people that affect their business. Our fulfillment has been realized again this year through the continued strengthening of the framework of many initiatives established and carried through last year.

We continue to work in steadfastly and in harmony with our industry partner UA Local 67 through continued efforts in the areas of statistical data collection, strengthening, establishing and supporting industry, economic development, shareholder relationships, succession planning, and fostering community goodwill throughout 2012. The collaborative efforts of promotion can be also seen running through the fabric of a number of other MCAH joint committees.

Once again this year we united forces with UA Local 67 to raise much needed funds in support of the Hamilton Health Sciences Foundation (HHSF), hospital network serving south-central Ontario. The HHSF family of hospitals includes Chedoke, Hamilton General, Juravinski Hospital and Cancer Centre, McMaster Children's, McMaster University Medical Centre and St. Peter's. To date \$305,774.27 has been gifted to various HHSF causes on behalf of our members. Our website www.mcahamilton.org is your source of information when looking for events to support in those all important hospital initiatives.

Economic development partnerships in several municipalities are generating important visibility, new relationships, committee involvement, strategic planning and event invitations. MCA Hamilton maintains a seat on the Economic Development Advisory Board to Council and continues to represent our employers' members on several fronts in Hamilton, Wentworth, Halton, Brant, Haldimand and Norfolk Counties. Board members represented MCAH at various functions throughout the year, including the HHCA AGM, golf tournament, ECAH AGM, HAND AGM, and the MCAC and MCAO Annual Conferences. Attending these events fosters discussion between many industry partners providing a greater understanding of better business practices, labor issues and health and safety.

We continue to embrace the opportunity to benefit from communications technology as we do more through and save more on cost via the use of conference calling, LinkedIn event promotions, and the interaction with local and national peer groups. It is not just about promotion, it is also about positively affecting the greatest number of people with the least cost. The Promotion Committee will look to maximize its tools in the upcoming New Year.

MCAH promoted a number of industry building events this year including World Plumbing Day on March 11, 2013 and the 53rd Annual Bay Area Science & Engineering Fair held on March 23, 2013. Once again our Christmas Dinner was a huge success and most importantly a chance for all us to build our fellowship while celebrating the joys of the season. The first local Hamilton Tripartite was launched on March 27, 2013. MCAH promoted the event and drove the actions of this group as a task force was established to actively win back market share in our area. Listen for more on this work as you will be called to participate in these projects.

McMaster University Committee

Paul Shewfelt

Paul Shewfelt (Chair), Doug Cormier (Alternate), Mike DiLallo, Dave Crawford, Andrew Forester, Glenn Hanson, Wanda Heimbecker

The formation of this committee coincided with the endowment gift of \$125,000 over five years to McMaster University, to assist with funding for a Chair position in Heavy Construction.

Professor Saiedeh Razavi was appointed as Chair in 2011. Since then she has established goals and objectives in consultation with the advisory board. The advisory board consists of several construction related associations, construction companies, and government officials. MCA Hamilton has had representation on this advisory board since its inception, and continues to represent the interests of mechanical contractors in the construction industry.

Specific program deliverables include research, teaching, and service. The Civil Engineering faculty is also following the lead of our MCAH Student Chapter and looking to form a student chapter for the civil engineers. Programs offered include economics, project management, and advance construction management. There are also a number of guest lecturers from our industry speaking on topics of estimating, CAD and BIM, and labour productivity.

Dr. Razavi is also working to establish a Coop program, with a Heavy Construction Internship, conduct a student tour in 2013 of a Waste Water Treatment Plant, and host an Industry Night in the fall of 2013.

The MCAH Student Chapter continues to grow stronger every year, and is led by the unwavering support of Dr. Stephen Veldhuis of the McMaster Department of Mechanical Engineering. Once again this year the Student Chapter team attended the Student Chapter Conference in San Antonio Texas, where they were given their project for this year's competition, the construction of an office building for NASA Space Exploration Center in Florida.

The team successfully completed the estimate and proposal stage of the project competition, and received an eighth place finish as a final result, the second year in a row finishing in the top ten. This is an extraordinary accomplishment given the high level of competition from schools in the United States. Currently, McMaster University is the only Canadian Student Chapter entered into the competitions annually.

The chapter also conducted regularly scheduled meetings, held a very successful Meet and Greet evening, circulated their Annual Resume Package to employers, hosted two 50/50 fundraising draws, completed a tour of Union Station under renovation in Toronto, and Hamilton's first Gold Seal Certified Project, St. Joseph's West Fifth Hospital in Hamilton.

The Students also run a very successful and fun day of community outreach at Lake Avenue School in Stoney Creek, where they conduct learning sessions with elementary students to expose them to opportunities in science, technology, engineering and construction. As they will tell you, they have as much fun doing this as the children have who attend it.

We want to thank all those who contributed to the success of these initiatives over the past year, Member Contractors, Associate Members, and employees who have taken the time to assist in the establishment and ongoing success of the McMaster University affiliations.

MCAH continues to also provide leadership and guidance to other area associations who are looking to form their own Student Chapter organizations. Toronto, Ottawa and Kitchener are now all active in forming their own Student Chapters.

Visit the MCAH McMaster University Student Chapter website for more information:
www.mcah.mcmaster.ca or www.mcahamilton.org/chapters.html

Association Manager's Report

Wanda Heimbecker

Consistency, productivity, and goodwill are measured daily and continue to drive the MCAH organizational leadership team to ensure governance and performance on behalf of our members. This fluid management model results in cost effective decisions and savings, reducing operational expenses.

As motivation remains in high gear, your board of directors, management staff and knowledgeable committee member volunteers maintain representation on 19 industry committees. Investing time to affect positive change to fulfill our organization's mission statement and subcommittee mandates in federal and provincial policy, legislation, labour relations, education, health and safety, succession planning, apprentice and journeyman intake, market-share forecasting and analysis, economic development, industry promotions and supporting the reinvestment of goodwill within the communities we serve.

In 2012 membership retention and growth continued to remain stable while experiencing an increase in contractor membership. Last year contractor membership increased by 3 measuring contractor membership growth of 8.57 % during 2012. Associate committee memberships remain solid indicating 2 departures and 2 renewals as of April 2013. To date, MCA Hamilton's overall organizational growth reflects a 4.05% increase.

Committee reports introduce new progress, sustainability and growth through municipal, provincial and national initiatives. Deliberations with all levels of leadership and multi-trade industry partners to unify concerns and determine proactive strategies strengthen through cohesive communications. Long-term planning began, as we initialized the framework for upcoming changes to the Non-Profit Organization–Charity Financial Accounting & Standards, and our 50th MCAH Anniversary in 2015. We utilized provincial mechanisms and industry alliances through MCAO / MIAC and UA Local 67 to reinvest a \$275,000 charitable gift to local area hospitals through the Hamilton Health Sciences Foundation.

Since their inception three years ago, our Associate members have donated \$44,738.55 in generous goodwill through in-kind education services and Annual General Meeting gifts, with a value of \$15,813.00 received in 2012. Our Student Chapter Competition Team continued to place nationally in the top 10 while working with other area MCA offices as they establish their chapters.

I remain grateful to all board directors, our exceptional volunteers and members for their leadership, dedication and teamwork, which results in daily rewards, fulfillment and inspiration as your manager!

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L8R 3L1



**MECHANICAL
CONTRACTORS
ASSOCIATION
HAMILTON**

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Past Presidents

1966	<i>Doug Townsend*</i>	1989	<i>Ronald N. Peach</i>
1967, 1981 - 1983	<i>R. (Don) Stewart</i>	1990 - 1991	<i>Roger D. McNutt</i>
1968, 1978 - 1980	<i>J. J. (Jack) Elliott</i>	1992, 1999 - 2000	<i>David E. Crawford</i>
1969	<i>Larry MacDonald*</i>	1993	<i>Michael J. Holm</i>
1970 - 1971	<i>George Megarry</i>	1994	<i>William J. Corp</i>
1972	<i>Kenneth Niepage</i>	1995 - 1996	<i>George E. Furness</i>
1973	<i>Ronald North*</i>	1997 - 1998	<i>William Patterson</i>
1974 - 1977	<i>Fred Armitage</i>	2001 - 2003	<i>Dominic Fazio</i>
1984 - 1985	<i>Doug Jago</i>	2004 - 2005	<i>Douglas A. Cormier</i>
1986 - 1987	<i>Ronald N. Marcotte</i>	2006 - 2007	<i>Jim Allison</i>
1988	<i>Harley D. Allison*</i>	2008 - 2010	<i>Paul Shewfelt</i>
		2011 - 2013	<i>Lorraine Waller</i>

** Deceased*

Mission Statement

"To co-ordinate and develop policies and programs which are local in nature, of common interest to the members of MCA Hamilton and which will enhance the productivity and profitability of mechanical contractors"